

GLOVATRIX™



**We want to unleash the potential of
more than 466 million individuals.**



fifth sense



98%

of the **68 Million people** in India cannot communicate with the hearing community.

That means, **6.3%** people remain marginalised in the society.

Gap.

A tremendous communication gap leading to a huge **Cultural, Economic, Professional, Educational & Personal** Contrast between the signers and the speakers.

Access.

Learning ISL is a major problem due to the **Shortage of trainers & Lack of modern techniques.**

- Less than 300 interpreters for a 2.4 Billion population
- The demand of learning ISL is growing exponentially since 2018

Assess.

Assessment of ISL is a time & resource consuming process. As a result, ISL doesn't even have a **certificate!**

Atharva.

A life changing experience.

“From 2008, since I met Atharva, a 6 year old deaf child, I had a burning desire to help deaf people communicate.”

“We empower humanity to communicate & understand the deaf and speech impaired people through technology.”



fifth sense

Converts Gestures
to speech and Text

2 way

communication:

Converts sounds to notification

Enables Learning
of sign language



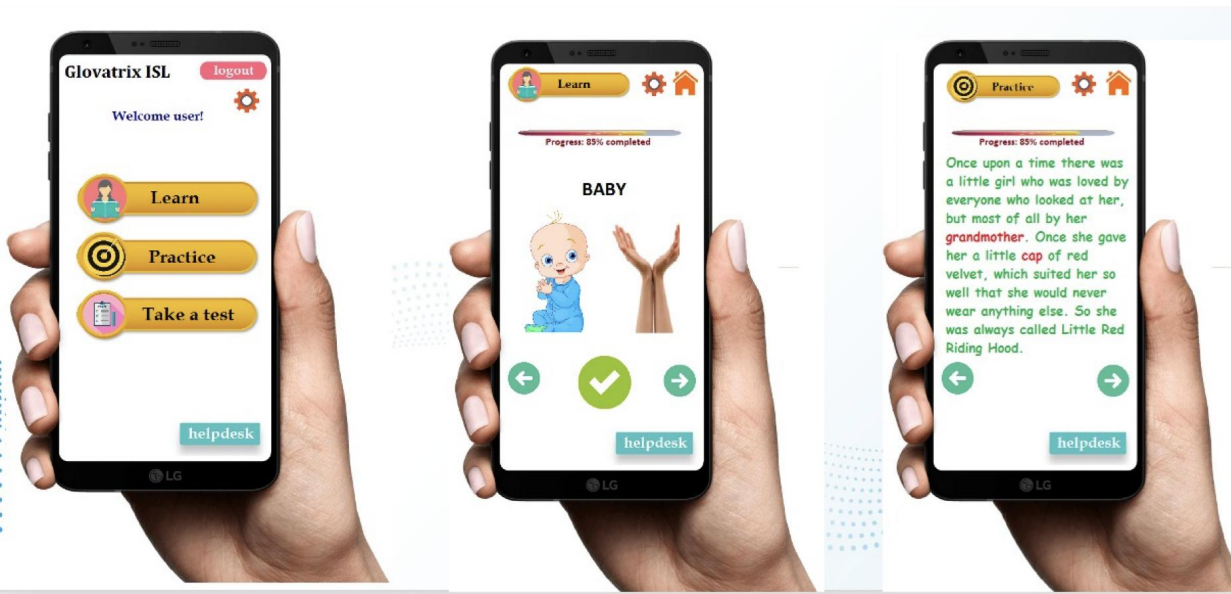
Ergonomic – Easy
to use and setup

Emergency button to
ensure safety of the

User Benefits

Bridging the communication gap between the signers and the speakers.

Hence increasing the employability rate of the community enabling them to live a truly independent life.



Learning Sign Language made Efficient, Affordable & Accessible.

Hence increasing the sign language literacy rate.



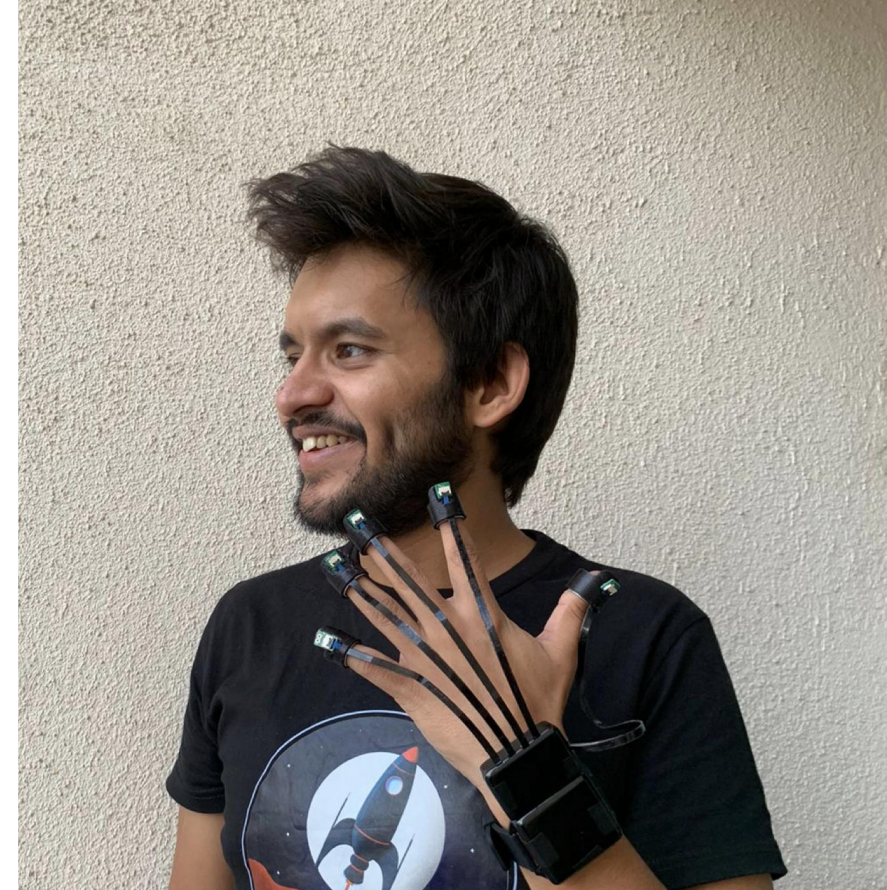
Aishwarya

A super-empathetic social entrepreneur trying to make the world a better place by promoting inclusivity

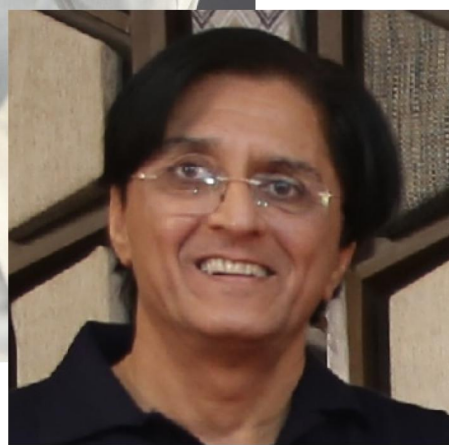
&

Parikshit

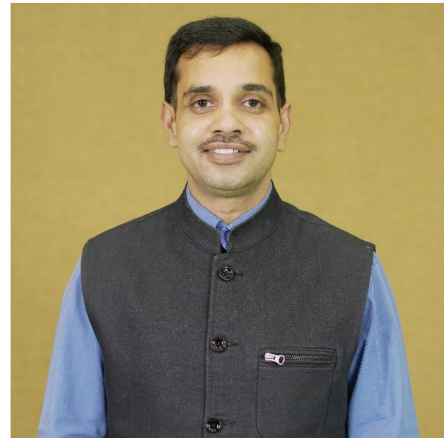
A curious mind & a technological evangelist who believes technology is the key for a better future.



Dhruva Paknikar
Dominix Global



Manoj Mishra
Gen-Next Biz Ventures



Pratik Madhav
Assistech Foundation



Mr. Ashutosh Humnabadkar
Quanzen



Ms. Peenal Wankhede
Silver Edge Utopia

Product Journey & Stage

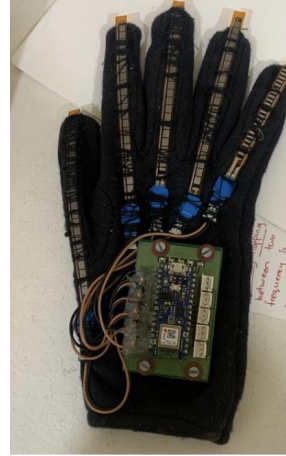
FEB2020



APR2020



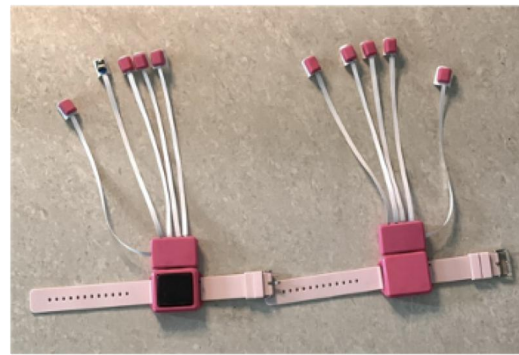
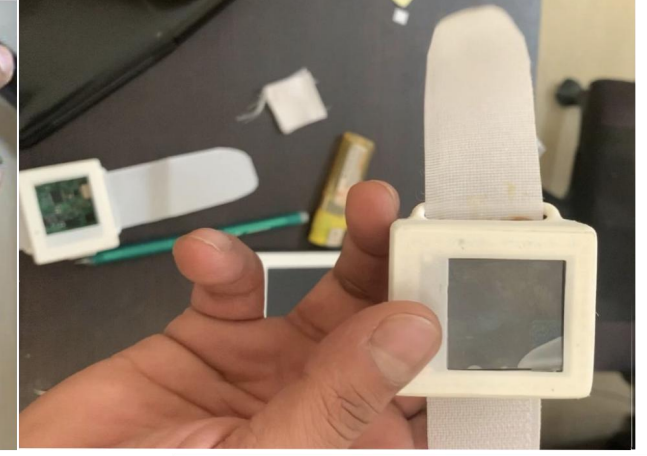
AUG2020



APR2021



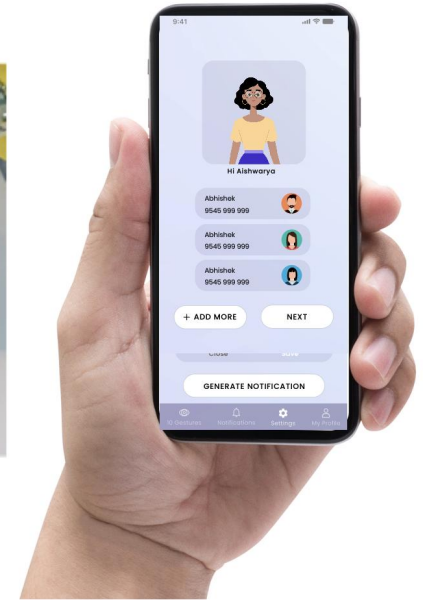
AUG2021



JUL 2022



Evolution of the Finger movement Sensors



Awards & Recognition



Winners of The UN Smart cities award from Hon. Minister Hardeep Singh Puri and UN resident coordinator in India Mr. Shombi Sharp.



Winners of Ideathon - National Innovation Pitch. Received an award from Mr. Jadvishbhai Vishwakarma, Industries Minister of Gujrat.

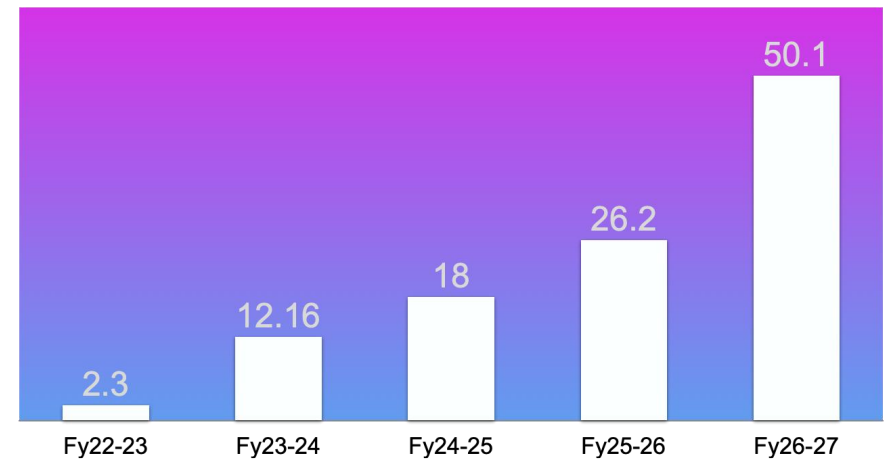


Glovatrix got all 5 sharks on board and raised 80 lakh rupees in Funding at JITO shark angels

Revenue and Projections

| Inflow | | | | | |
|---|-------------|-------------|-------------|----------|----------|
| | Fy22-23 | Fy23-24 | Fy24-25 | Fy25-26 | Fy26-27 |
| No Of Devices Sold | 910 | 4542 | 6779 | 7843 | 10613 |
| Revenue | 2.3Cr | 12.16 CR | 18 CR | 26.20 CR | 50.10 CR |
| Outflow Recurring | | | | | |
| Total Wage Bill | 41 Lakhs | 83.55 Lakhs | 1.7 Cr | 4.24 Cr | 5.10 CR |
| Total Marketing Expense | 6 Lakhs | 13.17 Lakhs | 29.40 Lakhs | 1.57 Cr | 2.05 Cr |
| Component | 95 Lakhs | 4.74 Cr | 5.67 Cr | 7.72 Cr | 8.23 Cr |
| Out Flow One time | | | | | |
| Product and Software Design and Development (R&D) | 32.75 Lakhs | | | | |
| Wage bill as revenue % | 17.83% | 6.87% | 11.78% | 16.31% | 10.18% |
| Components as revenue % | 41% | 39% | 39% | 29% | 16% |

Revenue in Crores

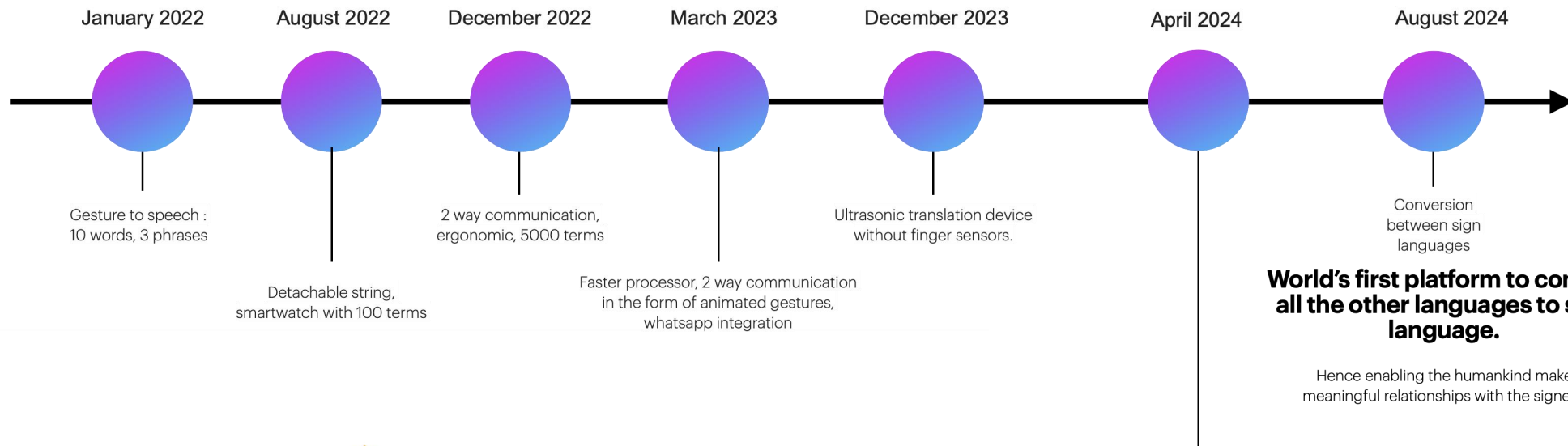


Competition



| | Bright Sign Gloves | Cyberglove | Fifth Sense |
|----------------------------|--------------------|--------------------|-----------------|
| Country of Origin | UK | USA | INDIA |
| Price | US\$ 2,100 | US\$ 40,000 | US\$ 325 |
| 2 Way Communication | ✓ | ✗ | ✓ |
| Learning Mode | ✗ | ✗ | ✓ |
| Emergency Mode | ✗ | ✗ | ✓ |
| Comfort | ★★★ | ★ | ★★★★★★ |

Future



World's first platform to convert all the other languages to sign language.

Hence enabling the humankind make meaningful relationships with the signers.

Text to gestures - convert documents, books to sign language

World's first platform to translate between sign languages.

Hence making a global impact.



Thank You!